

**Nigerian National Petroleum Corporation (NNPC)**  
**NNPC Towers, Herbert Macaulay Way, Central Business District,**  
**P.M.B. 190, Garki, Abuja – Nigeria.**

**Invitation for Pre-Qualification for Rehabilitation, Upgrade, Operatorship, Management, Maintenance & Security of NNPC Jetties (Including NAG Facility), Storage Depots, LPG Butanization Plants and Pipeline Infrastructure on Joint Venture Partnership Basis**

**(1.0) Introduction**

The Nigerian National Petroleum Corporation (NNPC) hereby invites tenders for the rehabilitation, upgrade, operatorship, management, maintenance and security of NNPC'S jetties, storage depots, LPG butanization plants and pipeline infrastructure.

NNPC seeks to engage the services of reputable organizations with the financial and technical capability to manage, maintain, secure and operate depot facilities, LPG butanization plants and pipeline segments nationwide on Joint Venture Partnership basis with the NNPC.

**(2.0) Scope of Work**

The scope of work shall include but not limited to the following:

(2.1) Provision of physical security services for NNPC pipeline, plants and depots facilities including:

- (i) Prevent pipeline vandals against infraction on the pipeline and pipeline right-of-way
- (ii) Monitor and discourage all third party activities within the vicinity of the pipeline right-of-way
- (iii) Provide daily inspection security reports on the pipeline.
- (iv) Establish emergency security and maintenance response teams that shall provide timely emergency response to address incidents of vandalism.
- (v) Periodic clearing/grading of pipeline right-of-way.

(2.2) Rehabilitation and upgrade of the existing pipeline, plants and depot infrastructure including the deployment of pipeline protection technology with the following capacity:

- (i) Intrusion (motion & vibration) and leak detection.
- (ii) Communication of breaches for intervention and rapid response.

(2.3) Maintaining and ensuring the technical integrity of pipelines, plants and storage depots in good condition at all times.

(2.4) Reception of contracted throughput volumes of petroleum products of users in safe custody and transportation in a secure manner as may be prescribed by users at all times.

(2.5) Carry out detailed site survey and inspection on any selected facility.

### **The facilities have been segmented**

#### **Segment 2:**

- Import Berth Platform (IBP)
- IBP – Escravos pipeline
- Escravos terminal
- Escravos-Warri crude oil pipeline
- Warri – Kaduna crude oil pipeline & Pump Stations (Abudu, Auchu, Lokoja, Abaji, Izom & Sarkin Powa)

#### **Segment 1:**

- Single Point Mooring (SPM)
- New Atlas Cove Jetty (NACJ)
- Atlas Cove and pump station
- Atlas Cove – Mosimi product pipeline
- Satellite (Ejigbo) Depot
- Apapa Jetty
- Warri pump station
- Warri – Suleja product pipeline
- Warri – Benin product pipeline
- Benin depot
- Benin – Ore product pipeline
- Ore depot

#### **Segment 1A:**

Apapa LPG plant

#### **Segment 3B:**

Ilorin LPG plant

**Segment 3:**

- Mosimi depot and pump station
- Mosimi – Ibadan pipeline Mosimi – Ore pipeline
- Ibadan depot and pump station
- Ibadan – Ilorin pipeline Ilorin depot

**Segment 3A;**

- Ibadan LPG Plant
- Gusau depot
- Kaduna Jos product pipeline
- Kaduna – Suleja product pipeline
- Suleja depot
- Suleja – Minna product pipeline
- Minna depot

**Segment 5;**

- Jos depot and pump station
- Jos-Gombe product pipeline
- Gombe depot/booster station
- Gombe – Maiduguri product pipeline
- Biu pump station
- Maiduguri depot

**Segment 4;**

- Kaduna pump station
- Kaduna-Kano product pipeline
- Kano depot
- Zaria-Gusau product pipeline
- Zaria pump station

**Segment 4A:**

- Kano LPG plant

**Segment 4B:**

- Gusau LPG plant

**Segment 6:**

- Bonny – PHRC crude oil pipeline
- PHC pump station
- Port Harcourt – Aba product pipeline
- Aba depot
- Aba – Enugu product pipeline
- Enugu depot

- Enugu – Makurdi product pipeline
- Enugu – Auchu product pipeline

**Segment 5A:**

- Gombe LPG Plant

**Segment 6A;**

- Enugu LPG Plant

**Segment 7:**

- Makurdi depot
- Makurdi-Yola product pipeline
- Yola depot

**Segment 7A:**

- Makurdi LPG Plant

**(3.0) Who May Apply**

(3.1) A reputable company with financial and technical experience in storage, plants and pipeline facilities security and maintenance operations.

(3.2) A reputable company who owns logistics facilities for providing technical (including IT systems for surveillance, detection and rapid response), security, and maintenance services for an effective operation of jetties, pipelines and storage facilities/assets.

(3.3) In case of a consortium partnership, both foreign and local companies must have experience in providing services as described in (3.1) and (3.2) above, meet all other criteria stated herein and present documentation showing the agreed form of partnership, and, for the duration of the Joint Venture continue to operate as a consortium.

(3.4) Pipelines, plants and storage depot security and maintenance contractors currently offering such services.

**(4.0) Terms of Joint Venture Partnership**

(4.1) Investors/JV partners shall provide funds in line with expert valuation for rehabilitation/upgrade of NNPC jetties, pipelines, storage assets and LPG butanization plants which will be ring-fenced and put towards asset repairs and replacements.

(4.2) For Storage and Pipelines: Demonstration of minimum annual turnover of US\$150 Million and a Net worth of at least US \$75 Million or Naira equivalent

(4.3) For LPG Plants: Demonstration of minimum annual turnover of US\$20 Million and a Net worth of at least US \$5 Million or Naira equivalent

(4.4) Investor/JV partners shall be responsible for day-to-day operations, maintenance and technical integrity of jetties, pipelines, storage and LPG butanization plant and ensure that the assets are in good condition at all times over the tenure of the partnership under the supervision of NNPC

(4.5) Investor/JV partners shall prepare and submit detailed budget for NNPCs cost monitoring and verification for rehabilitation/upgrade of jetties, pipelines, storage and LPG butanization plant assets.

(4.6) Investor/JV partners shall provide monthly operational project working schedule for execution in line with the approved budget.

(4.7) Investor/JV partners shall ensure products delivery specifications comply with DPR certified specifications post loading.

(4.8) Investor/JV partners shall be responsible for reception, transportation and storage of petroleum products in certified quality and quantity by the regulator on behalf of NNPC and 3rd party users, subject to allowable industry losses.

(4.9) Investor/JV partners shall be required to indemnify NNPC of storage and transportation losses beyond industry allowable window upon engagement.

(4.10) NNPC affiliates and other users shall pay throughput user-tariff on invoice to NNPC based on approved pipeline and storage tariffs.

(4.11) Revenue generated over the tenure shall be split between the NNPC and Investors based on shares as determined by expert valuation of assets “as is” (NNPC’s share) and valuation for rehabilitation/upgrade (i.e. Investor’s Share) as provided in the JV regulatory agreement.

(4.12) The Investors/JV partners will be required to provide own funds for operating, managing, upgrade, rehabilitation, security and maintaining the jetties, storage depots, LPG butanization plants and pipeline segments. Thus seamless availability of the pipelines and storages facilities will be expected at all times.

#### **(5.0) Pre-Qualification Criteria**

NNPC in compliance with the provisions of the Public Procurement Act 2007, requests eligible companies to submit the following items listed below in their bid documents:

(5.1) Detailed company profile with Certificates of Incorporation, Certified true copies of memorandum and article of Association of the company and CAC form C02 and C07 (Particulars of Directors)

(5.2) Ownership structure of company, name(s) of major shareholders and percentage shareholding.

(5.3) Company Tax Clearance for the last three (3) years (2012, 2013 and 2014).

(5.4) Evidence of VAT Registration and Remittance.

(5.5) Evidence of compliance with part IV, 16(6d) of the Public Procurement Act 2007 as it relates to PENSION (Certificate or exemption from PENCOM) and section 1(2) Pension Reform Act 2004. (where applicable)

(5.6) Audited Account for the past three (3) years (2012, 2013 and 2014) which must bear the stamp and seal of the Audit Firm.

(5.7) Evidence of Registration with the Department of Petroleum Resources (where applicable)

(5.8) Evidence of compliance with the Industrial Training Fund (ITF) Amendment Act 2011 by inclusion of copy of Compliance Certificate from the Industrial Training Fund (ITF), ( where applicable)

(5.9) Nigerian Content plan that demonstrates full utilization of Nigerian labour and services with detailed description of role, work scope and man-hours in order to achieve minimum target as set out in the requirement of the NOGICD Act 2010.

(5.10) Current and in-place organizational structure with detailed experience and skills of key management personnel with names. Provide evidence (personnel list and position organizational chart) percentage of management that are Nigerian nationals and the percentage of the total workforce that are Nigerians.

(5.11) Detailed past/present commitment to staff training and development of Nigerian personnel.

(5.12) Evidence of relevant verifiable work experience of similar service over the past five years.

(5.13) Solid bank reference letter from a reputable financial institution

(5.14) Company's CASHES plans and QA/QC policy and details of safety records for accidents, incidents, injuries and damages for the past three (3) years (2012, 2013 and 2014).

**(6.0) Bid Submission / Closing Date**

(6.1) All completed bids should be sealed and submitted in Two (2) separate envelopes clearly marked – One (1) original, One (1) copy duly signed by the bidder's executive representative. Clearly marked "Pre-qualification for Rehabilitation, Upgrade, Operatorship, Management and Maintenance of NNPC Jetties, Storage Depots and Pipelines on Joint Venture Partnership Basis"

(6.2) The Local content requirement as stated above must be submitted in a separate envelope and clearly marked "Pre-qualification for Rehabilitation, Upgrade, Operatorship, Management and Maintenance of NNPC Jetties, Storage Depots and Pipelines on Joint Venture Partnership Basis" – Local Content package"

(6.3) All bids must be addressed and submitted to the address listed below **on or before, Tuesday, 31st May 2016 at 12Noon** prompt addressed to:

**The Secretary**

**GEC HQ Tender Board**

**The Nigerian National Petroleum Corporation**

**Block D, 1<sup>st</sup> Floor, Room 45B, NNPC Towers**

**Herbert Macaulay Way, Central Business District**

**Abuja, Nigeria**

(6.4) The Bids shall be opened and endorsed immediately thereafter. All bidders are invited to attend the bid opening ceremony holding at:

**The Amphitheatre**

**Block A, First Floor**

**NNPC Towers, Garki,**

**Abuja.**

**Important Information**

It must be noted that:

(7.1) Late submission shall be rejected

(7.2) All costs incurred by your company as a result of this prequalification exercise and any other subsequent request for information shall be to your account

(7.3) Your company shall provide NNPC with a letter of authority to verify all claims made in your submissions

(7.4) Interested investors/JV Partners are allowed to bid for more than one segments but can only be awarded one segment

(7.5) Site inspection commences from the day of this publication on Tuesdays & Thursdays (between 10am to 3pm) within the first three weeks. Appointments for site inspections must be made via the following email address [siteinspection@nnpcgroup.com](mailto:siteinspection@nnpcgroup.com) . All site inspections must be concluded **not later than Tuesday 17<sup>th</sup> May 2016**.

(7.6) Upon receipt of bidding documents from interested investors/JV Partners, NNPC shall evaluate and pre-qualify applicants.

(7.7) Only pre-qualified companies will be contacted.

(7.8) All information must be provided in English Language.

**Signed:**

**Management**